

Hotel Sales Manager

Take the next step in your hospitality sales career.

The Hamister Group, Inc. which is affiliated with The Hamister Hospitality Group, Inc. has been nationally-ranked by Inc. 500 as a Top 50 Real Estate Company for 2010 and listed by Hotel Magazine in the Top 100 independent hotel ownership companies.

We are seeking to add a Sales Manager to our Smyrna, TN sales team. This position is a perfect advancement opportunity for a current hotel sales manager.

Reporting to the Regional Director of Operations, we are looking for a talented individual who enjoys a fast-paced sales environment and corporate business development.

Specific talents we are looking for include:

- A commitment to providing the highest quality service to our clients and guests
- A proven track record of successful hospitality or service industry outside sales
- Excellent communication, interpersonal and value-selling skills
- A consultative sales approach matched with solid management talents
- A desire for driving sales results
- Ability to target, prospect, qualify and develop new business client accounts
- Negotiate, prepare and present new client contracts

Requirements:

- Bachelor's degree
- Minimum two years hotel sales experience

Email resumes to kfeser@hamistergroup.com.

For more information on our team, please visit our website at www.hamistergroup.com.

Caring is Our Privilege™



“As a member of The Hamister Group, Inc., I enjoy the positive team environment and culture where you have access to senior management, there’s a strong focus on mentorship and co-worker development, and you can truly make an impact on the company”.

Michelle Shumate

Assistant Regional Director & Area Director of Sales
Tennessee & Kentucky Region