



DIRECTOR OF SALES – HAMPTON INN

Greentree Pittsburgh, Pennsylvania

Take the next step in your hospitality sales career.

Our team, The Hamister Group, Inc. has been nationally-ranked by Inc. 500 as a Top 50 Real Estate Company for 2010 and listed by Hotel Magazine in the Top 100 independent hotel ownership companies.

We are seeking to add a Director of Sales to our Hampton Inn, Greentree Pittsburgh hotel. This position is a perfect advancement opportunity for a current Hotel Sales Director or for a current outside sales representative who is looking to enter the hospitality industry.

Reporting to the Hotel General Manager, with full accountability to the Regional Director of Operations and Regional Director of Sales, we are looking for a talented individual who enjoys a fast-paced sales environment and who truly enjoys corporate business development.

Specific talents we are looking for include:

- A commitment to providing the highest quality service to our clients and guests
- A proven track record of successful hospitality or service industry outside sales
- Excellent communication, interpersonal and value-selling skills
- A consultative sales approach matched with solid management talents
- A desire for driving sales results
- Ability to target, prospect, qualify and develop new business client accounts
- Negotiate, prepare and present new client contracts

Requirements:

- Bachelor's degree.
- Minimum two years outside sales experience.
- Hotel industry experience is an advantage, but not required with the aforementioned outside or area sales experience.

Interviews are being scheduled with management team this week.

Email resumes to kfeser@hamistergroup.com.

For more information on our team, please visit our website at www.hamistergroup.com.